



Patricia W. Atallah

Specialist Consultant

Areas of Expertise

- Risk Management
- Management Consulting
- International Contracting and Management
- Contract Administration
- Institution and training
- Risk Assessments and Audits
- Change Management
- Compliance Review / Audits
- Engineering and Construction Management
- Project / Program Management
- Project Delivery and Constructing
- Procurement Management
- Operations Management
- Claim Prevention
- Strategic Planning

Background

Ms. Atallah is a Pegasus Global Holdings, Inc. Specialist Consultant and has over 20 years entrepreneurial, management, financial and consulting experience, providing strategic, financial and operations advisory services to companies primarily in the construction industry. She is a recognized expert in project strategic planning, management and dispute avoidance, with a global perspective as well as knowledge of the intricacies of construction company operations.

Ms. Atallah's management consulting experience including program project team development, project oversight and controls review. Her project management and controls experience is diverse and with her global perspective is able to advise and develop strategies and training for owners, developers, government agencies, and large engineering and construction management firms.

In the risk management arena, Ms. Atallah acts as a senior member on engagements, and with her background in financial and international business; having both lived internationally and being multilingual she is a unique member of our team on projects worldwide. Her expertise includes dispute avoidance, diagnostic reviews, as well as developing tools and techniques to assist companies to move forward.

Ms. Atallah's engagement experience also includes planning, management, oversight, turnaround and support, services to construction users, including commercial, residential and institutional property owners, developers, government agencies, and large engineering and construction management firms.

She has worked on numerous domestic and international engagements (*see attached Representative Engagement Experience*).

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Education

- MBA in Finance and International Business, The Stern School of Business, New York University
- B.A in Political Science, Tufts University, Study abroad at University of Bologna, Italy and University of Aix-en-Provence, France.

Affiliations

- Curriculum Advisory Board, NYU Schack Institute of Real Estate, New York University School of Continuing Professional Studies

Memberships

- Construction Management Association of America
- New York Building Congress
- International Facility Management Association
- New York Construction User Council
- Professional Women in Construction

Technical Papers and Presentations

Ms. Atallah has authored and presented technical papers on risk management and Leadership / strategic planning (*see attached Technical Papers and Presentations*).

Program / Project Management

Publications / Presentations

- “Defining Productivity”, Contractor Advantage October, 2008
- “Financial Planning”, Contractor Advantage, August, 2007
- “Create a Game Plan”, Contractor Advantage, June, 2007
- “Your Bottom Line Depends on Project Performance” Centre Magazine, February, 2007
- “What’s Up in the Construction Industry”, New York Real Estate Journal, April, 2000
- “From Boom to Bust: 2003 Outlook for Project Management Consultants”, New York Real Estate Journal, January, 2003
- Contractors Seek Outside Expertise and Support to Assist with Challenges”, New York Real Estate Journal, September, 2000
- “These Days, Up-Front Planning is even More Critical for Owners, Developers and GC’s”, New York Real Estate Journal, June, 2003
- “Effective Project management Practices”, DASNY, 2006
- “University Construction: Protecting the Bottom Line”, to University Administrators, 2004

Leadership / Ethics / Professionalism

Publications / Presentations

- “The Leadership Challenge”, Contractor Advantage, August, 2008
- “Where is Your Competitive Edge?”, Contractor Advantage, June, 2008
- “It Pays to be Picky”, Contractor Advantage, April, 2008
- “the Right Client for the Job”, Fortune FSB Magazine, April, 2008
- “How to Build a Strong Team”, Subcontractors Trade Association, February, 2008

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- “Breaking Up is Hard to Do”, Contractor Advantage, December, 2007
- “Standing Out from the Pack”, Contractor Advantage, October, 2007
- “Building a successful Construction Company” (Kaplan 2006)
- “Can Growing Construction Companies Rise to the Challenge?” New York Real Estate Journal, May, 2005
- “Marketing Your Business”, Skanska, USA, 2005
- Building a Profitable Company”, NYC School Construction Authority, 2000
- “Building a Profitable Company”, NYC School Construction Authority, 1999
- Building a Profitable Company”, NYC School Construction Authority, 1998
- “Building a Top Team in a Boom Market”, McGraw-Hill’s New York Construction, February, 2007
- “The Ten Essential Building Blocks of Business Success”, Centre Magazine, January, 2007
- “How to Build a Successful Construction Company”, Subcontractors Trade Association, 2007
- “The Ten Essential Building Blocks of Growth and Success”, DASNY, 2006
- “Marketing Your Business”, Skanska, USA, 2006

Women in Engineering / Diversity Issues

Invited and Keynote Presentations

- “How to Succeed as a Woman-Owned Business (WBE)”, McGraw-Hill’s New York Construction, December, 1994

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<i>Patricia W. Atallah</i> <i>Representative Engagement Experience</i>		
Type	Client	Project Name
Public Institution	Dormitory Authority of the State of New York	Technical Assistance Provider to M/L/MBE Contractors /CUNY and HHC
Public Institution	Dormitory Authority of the State of New York	York College Science Building Rehabilitation
Public Institution	CUNY Economic Development Group	NY Designs Business Incubator at La Guardia Community College
Public Institution	Parsons Brinkerhoff / General Services Administrator	International Court of Trade, Silvio Mollo Building, Federal Courthouse, FBI Newark, U.S.A. Courthouse
Public Institution	Skanska U.S.A./ DASNY	Queens Children’s Psychiatric Center
Public Institution	STV, Inc./Westchester Community Colleges	New Gateway Building
Public Institution	York Hunter / NYC School Construction Authority	All CM Projects in Queens/Staten Island Under Mentor Program Training
Public Institution	PB / NYC School Construction Authority	Capital Improvement Programs, Cools Schools Program
Private Institution	New York Public Library	Rehabilitation of six branch Libraries
Private Institution	New York University	Redevelopment of Elmer Bobst Library
Private Institution	New York University School of Laws	Faculty House Redevelopment
Private Institution	German School New York	Troubled project Completion
Private Institution	Congregation Kol Ami	New Classroom Facilities
Private Institution	St. Vladimir’s Seminary	New Library, Faculty Housing
Private Institution	Wykagyl Country Club	Troubled Project Completion
Private Institution	Belle Haven Yacht Club	Facilities Rehabilitation
Commercial	International Office Concept	New York Times Building

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Type	Client	Project Name
Commercial	International Office Concept	Hearst Tower
Commercial	John Buck Company	Andre Balazs Standard Hotel
Commercial	Forman Capital	Various Warehouse / Office facilities Retail Building Rehabilitation / Bank of America Branch
Commercial	Lee's Art and Design	Retail Building Rehabilitation
Commercial	Frette's USA	National Retail Store Rollout
Commercial	Stega Group	Criterion Center at Time Square
Commercial	Williams and Sons	Project Acquisition Advisory
Commercial	Hines G.S. Properties	Farley Post Office Building
Residential	COALCO International	The Element Luxury High Rise
Residential	Richman Group Capital Corp.	Spring Manor Mid-Rise Complex
Residential	Argus Construction	Troubled project Completion: Park Ledge Mid Rise Complex
Residential	L&M Equity Partners	Harlem Mid-Rise Rehabilitation
Other	Argus Construction	Business Strategic Advisory / Process Improvements
Other	Stegla Group	Business Strategic Advisory / Process Improvements
Other	Island Construction Companies	Business Strategic Advisory / Process Improvements
Other	Lasco Group	Business Strategic Advisory / Process Improvements
Other	Stonewall Contracting Corp.	Business Strategic Advisory / Process Improvements
Other	Blackstone group	Business Strategic Advisory / Process Improvements
Other	Woodworks Construction	Business Strategic Advisory / Process Improvements; claims

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Type	Client	Project Name
Other	DASNY M/ WBE Contractors	Project Strategic Advisory / Business Advisory / Claims / Dispute Avoidance