



VINEET MOHAN

Executive Vice President & Chief Financial Officer

Areas of Expertise

- Contract Management
- Project Management
- Contract Negotiations
- Growth Enhancement
- Commercial Leadership
- Culture Change
- Profit & Loss Management
- Commercial Strategy
- Business Development
- Mergers & Acquisitions
- Restructuring
- Operational Efficiency

Background

Mr. Mohan is a global business leader and executive team member recognized for his ability to enhance growth and profitability through a holistic approach to culture, commercial strategy, processes, and engagement of employees and other stakeholders. In his experience spanning the management of P&L for a \$1 billion operation and construction projects with an \$8 billion budget, he amassed an outstanding record of leading business turnarounds and organizational restructurings and winning major, competitive contracts. His broad expertise also includes M&A and business development.

Prior to joining Pegasus-Global, Mr. Mohan served as Senior Vice President, Global Engineering & Construction, and Vice President, Projects & Commercial Operations with AES, a Fortune 200 global power company. He was a member of the executive leadership team, managing construction projects with a capital investment program of \$8 billion and led the turnaround of struggling projects by resolving major commercial/contractual matters, improving safety performance, implementing program management tools to enhance consistency, and changing the culture. He also led a team supporting development projects for bidding, evaluation, and contractor and supplier negotiation and award in more than 20 countries for thermal, combined cycle, hydro, distributed generation, renewable energy, and energy storage technologies.

Previously, he was President of Leighton India Ltd., a \$450 million business in civil infrastructure projects, power & ports, oil & gas, building construction, and mining. He also served as Managing Director, Project Development & Strategic Initiatives at GE Power & Water for Asia and Regional General Manager, Asia Pacific, for GE Energy Services.

Board Affiliations

- Board Member, Board of Directors, AES Gener
- Advisory Board Member, Board of Directors, Fluence (joint venture of Siemens and AES)

Education/Certifications

- Master of Business Administration, Edinburgh Business School, Heriot -Watt University
- Bachelor of Technology, Mechanical Engineering, Indian Institute of Technology, Kharagpur
- Six Sigma Black Belt