



MICHAEL CHILTON

President, Chief Executive Officer & Chief Operating Officer

AREAS OF EXPERTISE

- Acquisition Integration
- Board of Director Membership
- Business Development
- Claims & Disputes, Arbitrations
- Complex Infrastructure Projects
- Contract Negotiations
- Government & Community Outreach
- Organization Design & Development
- Profit / Loss Management
- Project Development
- Project Financing
- Six Sigma Leader & Master Black Belt

PROFESSIONAL EXPERIENCE

2018 – Present

PEGASUS-GLOBAL HOLDINGS, INC.

[PRESIDENT, CHIEF EXECUTIVE OFFICER & CHIEF OPERATING OFFICER, 2020-Present](#)

[EXECUTIVE VICE PRESIDENT & CHIEF OPERATING OFFICER, 2018-2020](#)

Mr. Chilton is a legally trained global business leader with over 25 years of experience providing strategic, business, financial/operating leadership to businesses, achieving successful turnarounds, operational excellence and significant business growth. His expertise in innovation, change management, process development, Six Sigma, complex contracts covering all aspects of the energy field, and legal matters envelops all his work. He has led the successful development, construction and startup of in excess of \$15 billion of capital projects that span the globe, including India, Vietnam, Philippines, Bulgaria, Jordan, Cameroon, Turkey, Columbia, Chile, Panama the US and more. Mr. Chilton has led the operations of energy facilities in Australia, Thailand, Korea, Taiwan, Malaysia, Pakistan, India and other locations in Asia. Further, he has been the CEO of an acquisition by GE in China. The projects include large uranium processing and fuel fabrication, large and small hydro, mines, rail, coal and thermal energy plants, LNG terminals, combined cycle gas turbines, solar and wind. Recent engagements include airport and real estate development, as well as complex arbitrations involving catastrophic events. Hydro experience includes the development, construction, startup and initial operation of run of the river facilities in Turkey, the repair of collapsed tunnels as well as construction of large-scale hydro in Panama and the development and construction of two high head power houses with 67 kilometers of tunnel in Chile. Currently Mr. Chilton is advising private equity regarding the development and construction of two, 1.4-gigawatt pump storage facilities in India. Comfortable in any environment, his success has depended on his ability to be flexible, open and honest regardless of the situation – whether with governments, boards, financiers, arbitrators or local communities.

2009 – 2017

[VARIOUS POSITIONS, THE AES CORPORATION](#)

[Senior Vice President, Global Engineering and Construction, 2015-2017](#)

As a member of the executive leadership team, Mr. Chilton helped the company set strategy, allocate capital, develop business opportunities and grow through the execution in excess of \$15 billion of complex, globally

diverse power projects. Projects ranged from \$2.5 billion in size for the Hydro and Thermal to \$50 million in Renewable Energy Projects in India, Vietnam, Chile, Panama, Jordan and other countries.

[Vice President of Operations Support](#), 2010-2014

While in this position, Mr. Chilton led Environmental Health and Safety and Energy Storage Groups as well as Engineering and Construction. He also provided technical support to Business Development, negotiation multi-billion-dollar EPC contracts for thermal, hydro, gas and renewable energy projects across a global portfolio.

2006 – 2009

[REGIONAL DIRECTOR](#), KENNAMETAL, INC.

Kennametal is a global leader in the design and manufacture of engineered components, advanced materials and cutting tools with customers in over 60 countries. As regional director, Mr. Chilton was responsible for services and fulfillment and was able to achieve significant growth and realized cost savings through operational excellence. He expanded EBIT by 200 basis points and reduced operating expense as percent of sales by 2% during his first year. In addition, Mr. Chilton established two state of the art call centers which consolidated and reduced operating costs by \$3 million per year.

2005 – 2006

[PRESIDENT AND CEO](#), GE ENERGY, XINHUA CONTROLS SOLUTIONS

Mr. Chilton was responsible for the strategic planning, development, operating management, financial affairs, sales, marketing and leadership for this strategic acquisition by GE Energy. He achieved turnaround and growth of the financial performance of the company, from loss to profitability in one years' time. In doing so, Mr. Chilton reengineered the entire finance function, re-staffed with qualified personnel, redesigned core processes, implemented ERP and created an organization that provided meaningful financial data.

2001 – 2005

[MANAGING DIRECTOR, CONTRACTUAL SERVICES](#), GE ENERGY SERVICES, SINGAPORE

In dealing with power plants across Asia, Mr. Chilton was responsible for the strategic planning, development, sales, profitable growth, operating management and execution of the Asia Portfolio of long-term maintenance and operating contracts. He achieved a 1000% increase in sales growth over four years to \$900 million, negotiated in excess of 70 contracts in 12 countries valued at over \$3 billion and successfully operated seven Gigawatts of energy generation in Pakistan, India, Australia, Thailand, Taiwan and Korea.

1999 – 2001

[QUALITY LEADER](#), GE ENERGY SERVICES, ATLANTA

Reporting to the President and CEO of the company, Mr. Chilton was responsible for Six Sigma, Lean and traditional quality functions. He enhanced strategic, customer focused product development by designing, developing and implementing customer feedback forums to high level business executives as well as produced and put into effect strategic quality goals and measurements which reduced operating costs and cost of failure by introducing Six Sigma and Lean processes.

EDUCATION AND COURSES

- Purdue University, Concord Law School, Juris Doctorate in Law, 2008
- University of Arkansas, Master of Business Administration, Finance Concentration, 1990
- University of Missouri, Bachelor of Chemical Engineering, Rolla, MO, 1981

BOARD AFFILIATIONS

- Member, Board of Directors, AES Gener, 2015 – 2017
- Chairman, Board of Directors, Xinhua Control Solutions, China, 2005 – 2007
- Member, Board of Commissioners, PT Energy Services, Indonesia, 2001 – 2005
- Chairman, Board of Directors, Joint Conversion Company, 1995 – 1998

PATENTS

- US Patent 5473648, Process for decontaminating Zirconium alloys used in nuclear fuel rods
- US Patent 5514306, Process for reclaiming scrap Uranium dioxide materials